



DEVELOPING THE STUDENT ENTREPRENEURSHIP MINDSET THROUGH ENTREPRENEURIAL ENGAGEMENT WITHIN THE CURRICULUM AND WITH EXTRA-CURRICULAR ACTIVITIES



ICA COLLOQUIUM WARSAW, POLAND APRIL 26TH - 28TH 2023



"I AM MORE INTERESTED IN THE FUTURE THAN IN THE PAST, BECAUSE I INTEND TO LIVE IN IT."

Albert Einstein (1879-1955)



Bundespräsident Alexander Van der Bellen

Veränderung ist gar nicht so einfach! Zuallererst verlangt sie eine klare Stoßrichtung – und dann auch noch den Mut und den nötigen Rückenwind zur erfolgreichen Umsetzung. Kein Wunder also, dass oft es beim Status Quo bleibt. Die Welt braucht aber ganz dringend Veränderung.

Genauer gesagt, sie braucht sowohl Visionäre als auch Macher, die so einen Wandel ankurbeln. Ich bin daher froh darüber, dass die BOKU:BASE diesen Visionären und Machern die nötigen Werkzeuge dafür in die Hand gibt. Sei es Hilfe bei der unternehmerischen Umsetzung einer Projektidee, die Anmeldung neuer Technologien oder mit der Unterstützung im Gründungsprozess. Ein unerwartetes Forschungsergebnis, eine ganz neu gedachte Technologie oder ein nachhaltiges Produkt, all das kann am Ende genau jener "Zünder" für die Veränderung sein, die wir brauchen. Und damit auch der Kompass für die Zukunft, in die wir steuern.

Ich wünsche allen Involvierten viel Erfolg bei ihren Vorhaben – auf Ihren Ideen und mit Ihren Werkzeugen wird diese Zukunft gebaut werden.



A. Cus Nellen



"The world needs visionary people and makers for change."

"BOKU:BASE gives them the required tools at hand."

Alexander Van der Bellen, Federal President of Austria



ENTREPRENEURSHIP AND UNIVERSITIES



Active shaping and implementation of expert knowledge as a necessity



Strategic Guidelines

- > Entwicklungsplan
- Leistungsvereinbarung

Fostering an entrepreneurial mindset







- ✓ Development of entrepreneurial skills and competencies
- ✓ Targeted use of scientific findings
- ✓ Creation of adequate framework conditions and infrastructure

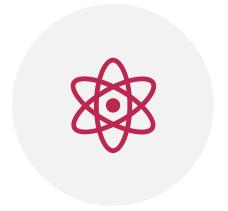




BOKU:BASE BOKU ACTIVITIES SUPPORTING ENTREPRENEURSHIP







EDUCATION &
SUSTAINABLE DEVELOPMENT

RESEARCH & INTELLECTUAL PROPERTY

LABS & INFRASTRUCTURE







Visibility and coordination in the field of education at BOKU

Development of educational offers and additional qualifications (e.g. certificates)

Networking, access to competitions and grants

Michael Ambros

EDUCATION & SD

Support and facilitation for students along the process







Michaela Amstötter-Visotschnig

RESEARCH & IP

Advice and development of exploitation and IP strategies with / for spin-off/out (Contract drafting)

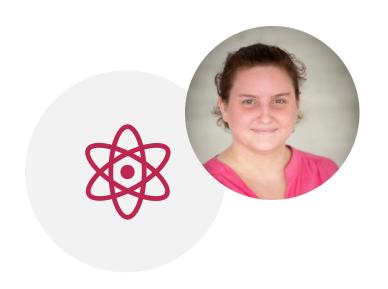
Networking with advisory and funding institutions, investors and Partners from business and society

Screening, advice and coaching for researchers and employees interested in starting a business

Accompanying researchers from the start-up idea to the maturity phase







Laboratories and premises Further development of infrastructure

Commercial framework

Awareness Safety (First aid, occupational safety)

Doris Schmidt

LABS & INFRASTRUCTURE

Support for spin-offs and start-ups in everday business















Christian Malecki

ENTREPRENEURIAL EDUCATION & SUSTAINABLE DEVELOPMENT

Support and facilitation for students





EDUCATIONAL OFFER - COURSES

- All levels:
 - Bachelor
 - Master
 - PhD / Dr
- Languages:
 - German
 - English

Innovation

- Innovations for sustainable forest management
- Institutional Innovation and sustainability transformation (in Eng.)
- Innovationsmanagement
- Science and technology: Understanding sustainable innovation (in Eng.)
- Market-oriented innovation processes (in Eng.)
- Technology and innovation management in biotech (in Eng.)
- · Open innovation strategies (in Eng.)
- · Development Innovation (in Eng.)
- Markorientierte Innovationsprozesse

Law

- · Patent law and strategic management
- Intellectual property- an overview and strategic aspects (in Eng.)
- Steuerrecht

Marketing und Communication

- · Kommunikation und Mediaplanung
- Grundlagen Marketing
- · Rhetorik und Präsentationstechniken
- Marketing (AW)
- Internationale Vermarktungsstrategien
- Einführung in die Kommunikation und Öffentlichkeitsarbeit
- Direktvermarktung
- Medienarbeit
- · Grundlagen Kommunikationswissenschaft
- Improve your presentation skills I (in Eng.)
- Improve your presentation skills II (in Eng.)
- Strategic Marketing game (in Eng.)

Corporate Governance

- Strategische Unternehmensführung und Diversifikationsmanagement
- Unternehmensführung I und II
- Organisational behaviour
- · Organisational behaviour and gender issues
- Strategisches und operatives Management
- Markets, prices and industrial organization (in Eng.)

Project Management

- Projektleitertraining
- Projektmanagement
- Projektmanagement-Vertiefung
- Strategische Planung und integratives Projektmanagement



KNOWLEDGE

- ControllingKostenrechnung
- Umweltbezogene Kostenrechnung und Controlling
- Rechnungswesen (UBRM/HNT/FW)
- Steuerrecht
- Angewandtes
 Qualitätsmanagement

Business Administration

- Betriebswirtschaftliche Projektstudie
- Allgemeine Betriebswirtschaftslehre (VO, VU)
- Wirtschaftliche Grundlagen- BWL
- Betriebswirtschaft und Betriebsorganisation

Realisation of Own Idea

- Businessplanung
- Die Garage(in Eng.)
- THINK+MAKE: Produkt-Innovationen mit Nachwachsenden Rohstoffen
- Sustainability Challenge I & II (Start-up Track)
- · Sustainable Entrepreneurship

Support for Own Start-up

- Marketing Projektstudie
- Sicherheit am Arbeitsplatz
- Direktvermarktung
- Die innere Dimension der Nachhaltigkeit (Werte, Weltbild)



Entrepreneurship Competencies Based on Case Studies

- · Produktentwicklung
- · Innovationsmanagement
- Technologie der Getränke
- Sustainability Challenge I & II (Service Learning-Track)
- · Betriebswirtschaft und Betriebsorganisation
- · Technology and innovation management in biotech (in Eng.)











EDUCATIONAL APPROACH

- Knowledge
 - the basic "toolbox" to found and manage a company or project
- Skills
 - how to apply the tools
- Attitudes
 - > entrepreneurial mindset
 - motivation & sustainability drive

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Steuerrecht

Controlling

Kostenrechnung

Umweltbezogene

Controlling

Kostenrechnung und

Angewandtes
 Qualitätsmanagemen

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KNOWLEDGE

CURRICULAR INTEGRATION

ENTREPRENEURSHIP AS TRANSVERSAL THEME

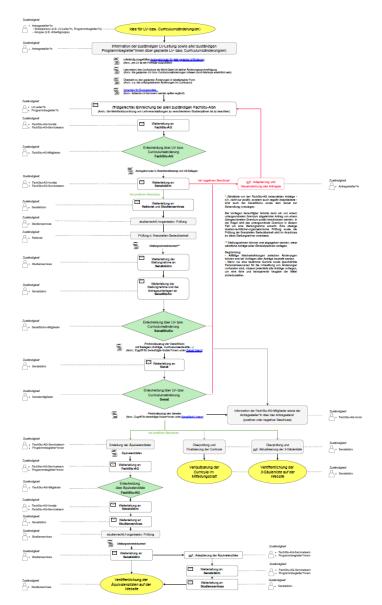
- Bachelor
 - > knowledge and skills
 - > case studies, simulation / gamification
- Master
 - > entrepreneurial mindset and personality
 - > motivation & sustainability drive
 - > own idea, competitive environment
- Doctorate/PhD
 - intellectual property & patenting
 - > research-based, science to market

certificate for 12 ECTS flagged "entrepreneurship" [micro-credential]

elective or compulsory elective 6 ECTS module / courses











EDUCATION ACTIVITY EXAMPLES

- Inter-university courses:
 - Sustainability Challenge
 - Start-up Track
 - Service-Learning Track

SEI DIE ERBSE UNTER DER PRINZESSIN.





#BePartOfTheChange
Bewirb Dich jetzt bis zum 07.07.2021!
www.sustainabilityChallenge.at

- Events
 - Joint Forces
 - Start-up Day, Workshops
 - Youth Entrepreneurship Week









STUDENT START-UPS











Alpengummi

DER 1. NATÜRLICHE Kaugummi der Alpen











beeanco

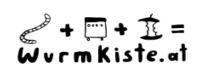








Hör' mal wer die Welt verändert









- High diversity of start-up teams:
 - food
 - (bio)tech
 - services
 - climate
- Founding company or prototyping or test run





SUCCESS STORIES

"Hat and Stem" - Hut & Stiel

- GmbH (Ltd) founded in 2015
- production and distribution of mushrooms cultivated on coffee grounds from Viennese cafés & canteens
- product and service offer (workshops)
- circular business model,
 b2b and b2c
- high-protein food at very low carbon footprint









SUCCESS STORIES

Spin-off/out Agrobiogel

- biohydrogel saving irrigation water and protecting crops from droughts.
- it took about 3 years from the invention to the spin-off
- was selected as the best Austrian spin-off in 2021
- has received several national and international grants

https://youtu.be/RQ2KHR20FnM









EPICUR ERASMUS+ UNIVERSITY



European Partnership for an Innovative Campus Unifying Regions

[...] building bridges between the local societies and entrepreneurial ecosystems [...]

https://epicur.education/





EPICUR ENTREPRENEURIAL SUMMER SCHOOL





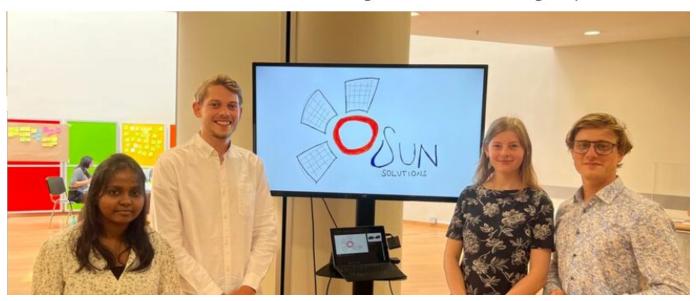
- 30 students
- 2nd cohort
- 1 week in presence
- outstanding feedback
- insightful posts on social media from participants



Elisabeth Christina van Vloten • 1st

BSc student Cognition, Language and Communication 6mo • (5)

I had the most amazing week during the EPICUR University Alliance Summer School in Thessaloniki, at Aristotle University of Thessaloniki (AUTH)! During the week we worked on innovative business ideas that originated from technological pusses more





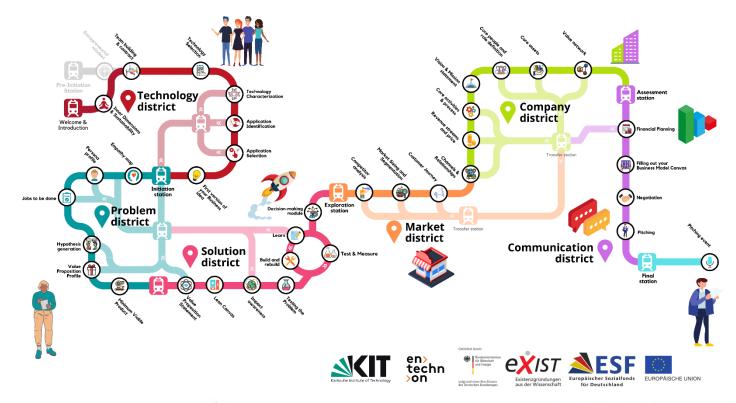
EPICUR ENTREPRENEURIAL SUMMER SCHOOL





- knowledge, skills and attitude
- tech-offers from KIT and BOKU
- personal development
- formal and informal learning settings







EPICUR

17:00:00

18:00:00

19:00:00

Cultural

activities

BOKU:BASE



ENTREPRENEURIAL SUMMER SCHOOL

Networking & ideation

Evening event with mentors

Welcome Dinner

		Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
		04.09.2022	05.09.2022	06.09.2022	07.09.2022	08.09.2022	09.09.2022	10.09.2022	11.09.2022
	Topic	Arrival	Introduction & Technology	Ideation & Selection	Final Selection & Customer Value	Impact & Business Model	Pitch preparation	Departure	Departure
Education and Training	09:00:00	Arrival	Welcome & Introduction	People & Planet (Instruction + activity)	Present your most promising ideas (Peer Feedback)	Impact Assessment & Business Modeling (Instruction + activity)	Pitch preparation (activity)		
	10:00:00		Inner dimensions & Sustainability (Input + activity)	Technology Application Identification (Instruction + activity)	Feedback & Reflection session (activity)				
	11:00:00				Value Proposition (Input + activity)				
	12:00:00		Teambuilding (Instruction + activity)						Time for individual
	13:00:00		Lunchbreak	Lunchbreak	Lunchbreak	Lunchbreak	Lunchbreak		
	14:00:00		Introduction of Technologies (Input)	Technology Application Selection (Instruction + activity)	Jobs to be done (Input + activity)	Business Modeling (activity)	Final Pitch Event		activities / Departure
	15:00:00		Technology Selection & Characterization (Instruction + activity)						
	16:00:00					Pitching techniques (input)	Wrap Up		
									200

Excursion (e.g. start-up

visit)





Pitch preparation

(activity)

Break

Farewell Dinner







FOEBE ERASMUS+ PROJECT

FOstering Entrepreurship for the BioEconomy

[...] equipping bioeconomy students with sustainable entrepreneurship skills to speed up the European expansion of the bioeconomy sector [...]



european bioeconomy university









FOEBE SUMMER SCHOOL

- online modules and week in presence
- 2022 Bologna,
 June 2023 Warsaw

Co-funded by the Erasmus+ Programme of the European Union

- 1. Introduction to the bioeconomy
- 2. Accelerated entrepreneurship
- 3. Design thinking, creativity and innovative products
- 4. Knowledge management
- 5. Business management and finance
- 6. Leadership and execution
- 7. Marketing
- 8. Digitalization and the bioeconomy





FOEBE ONLINE COURSE

eCampus

CONTENTS

Chapter 1: Documentation, confidentiality: why, and how?

Chapter 2: Patent protection basics

Chapter 3: Online class + National

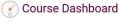
patent office task

Chapter 4: European patent office

Chapter 5: Online class

Bonus chapter

Evaluation







Chapter 2: Patent protection basics

FOEBE | Patent protection basics

1 hour

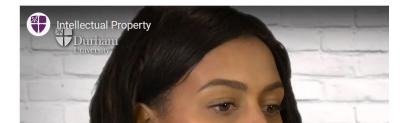
Learn more about patent protection basics with this **interactive video**, website to follow the **IP Tutor course**.

Once finished, please upload your **completion certificate** below.

The using of the teaching video from Durham University as well as to in Tutor course of the UK Patent Office are based on the idea by Karin Ho

Intellectual property video

Watch this interactive introduction video on intellectual property - it will I online class.



How long is the maximum patent protection duration?								
O Up to 10 years								
O It depends on the country								
O Up to 20 years								
O Up to 25 years								
▼ Vérifier	D							
• • • •								
	H-P							

IP Tutor course

Source: Intellectual Property Office, UK

My Courses $\bigcirc \triangle \bigcirc$

This online training is about the basics of IP, with case study videos and exercises.

Duration of training: 40-50 min





GET IN TOUCH



base.boku.ac.at

