

# Food Industry and Universities A model of Collaborative Knowledge-building

Bart Bruyneel ICA Board Meeting, Gent 03/11/11





#### **AGENDA**

- Who is Vandemoortele?
- Challenges Vandemoortele is facing (and the food industry):
  - Food and Health
  - Food and Biofuels
- How to cope with these challenges?
- Where do universities fit in : case study



## Vandemoortele:



European market leader in frozen bakery products and margarines & fats

#### **VANDEMOORTELE**



## **European market leader in frozen bakery products and margarines & fats**

- 5,000 employees
- 36 production sites
- In 12 European countries
- Turnover of around 1.300 mio €



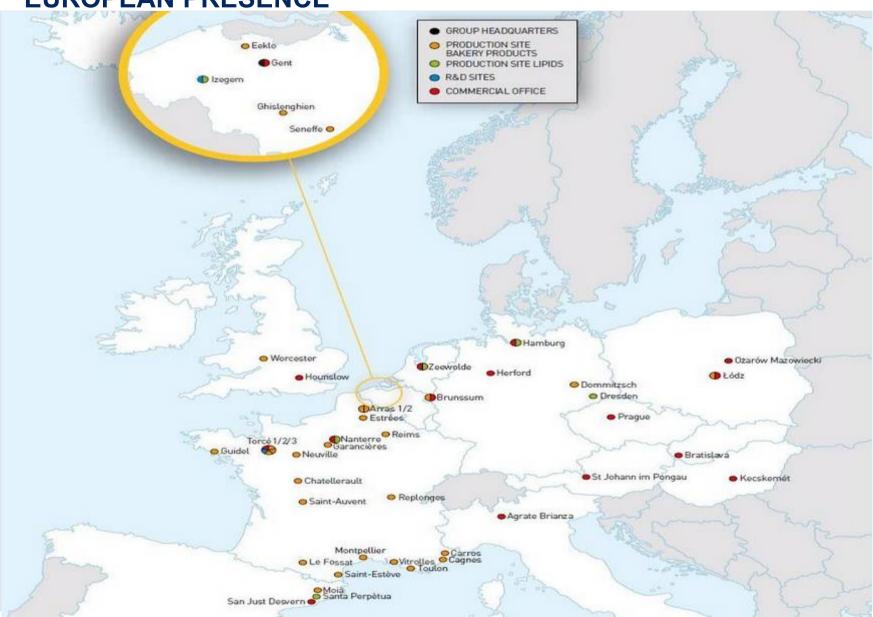
#### Mainly for retail and professional users

- Retail: via tailor-made house brands or own brands
- Professional users: artisan bakeries, food service and industrial clients





#### **EUROPEAN PRESENCE**





#### **ORGANISATION Group Services Business Lines** fully integrated **Bakery Products** Lipids Administration Supply Chain Commercial Commercial Services Supply Chain Services Secretariat General Human Resources Strategic Production Sales Production Sales Strategic dev dev SC planning Category mgt SC planning Category mgt PMO PMO Operations Operations Marketing Marketing RM procur. support RM procur. support Portfolio Portfolio ∞ಶ Panalog Trad fin Trad fin Finance prod prod **Group Services** Research & Development **QESS** General procurement Engineering

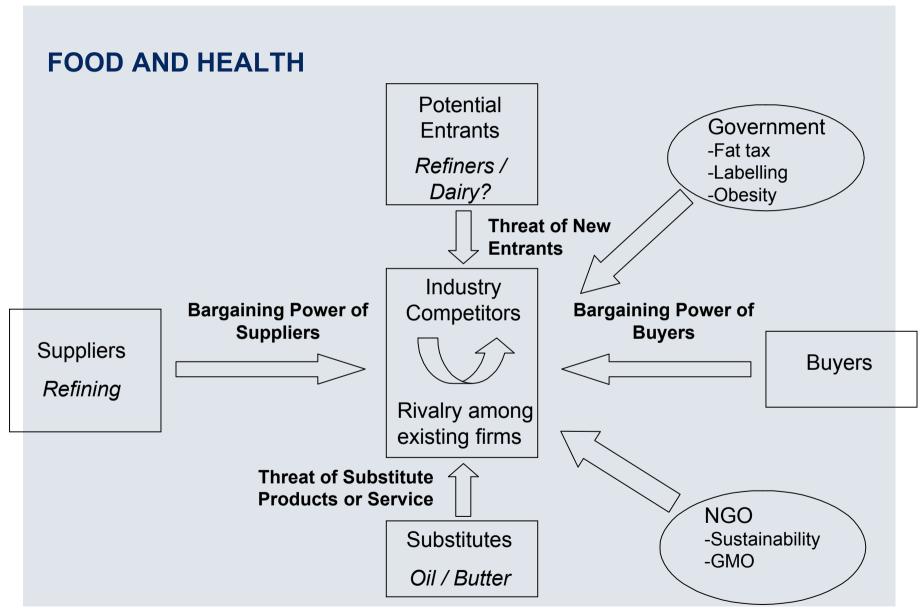
Transport management & execution Metro



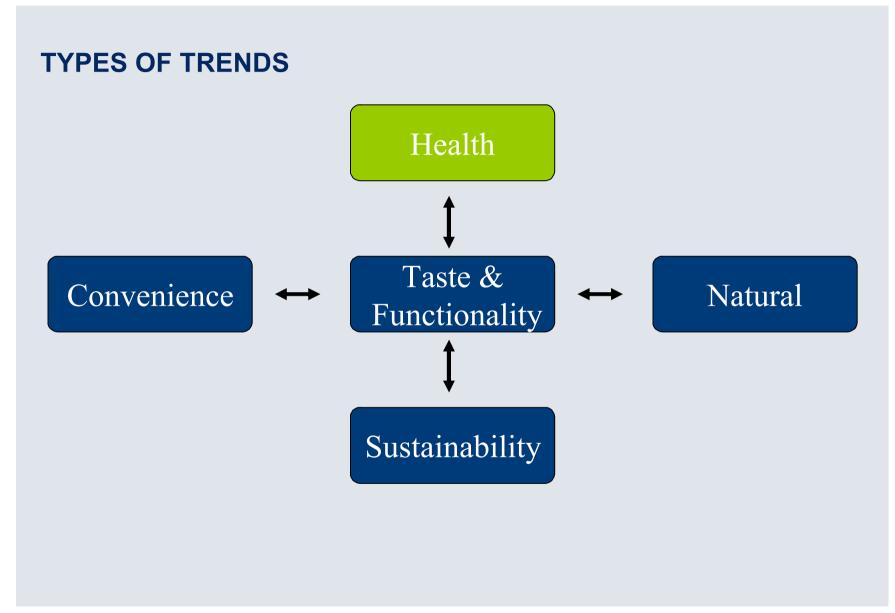
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- Fat as such is an issue :
  - Obesity, resulting in cardio-vascular diseases and type II diabetes
  - Saturated fats (SAFA-reduction)
  - Hydrogenation and trans
- Reaction of Government :
  - Fat tax in Denmark (2,15 €/kg SAFA)
  - Risk of European tax ???
  - Anti-obesity campaigns
  - Nutrition and Health claims regulation

The Nutrition and Health claims regulation has been published on 18/01/2007, but is still not fully approved:

- Contains annex with permitted nutrition claims
- Working document with all health claims (Article 13) that have received a positive assessment by the European Food Safety Authority (EFSA) is now available (from 5.000 to 200).
- Scientific evidence has to be clear.
- Number of claims limited.
- ⇒ Has slowed down innovation in the food industry the last 4 years.



- Less is more:
  - Low fat or Light
  - Low saturated fatty acids
  - Low trans fatty acids vs non hydrogenated



- Enrich:
  - Essential fatty acids
  - Plant sterol esters
  - Vitamins





#### Light

- Spreads (min 18%)
- Baking & frying (min 55%)











Low saturated fatty acids: typical values on fat









average: 65%

Range: 62% to 72%

average: 49%

Range: 40% to 60%

average: 29%

Range 20% to 40%

Average: 16%

Range 10% to 17%

### Saturated fatty acids



### Low saturated fatty acids: typical values on fat







99%

Hydrogenated coco

average: 50%

Range 45% to 60%

Average: 16%

Range 11% to 20%

Saturated fatty acids

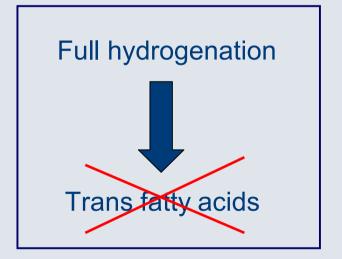


Low trans fatty acids vs non hydrogenated: background Non hydro means *non hydrogenated* 

→ chemical modification: increase melting point + more solid

Partial hydrogenation

Trans fatty acids





Trans free
No hydrogenated fats
Low in saturated fats













Essential fatty acids: LA (Omega 6) and ALA (Omega 3)

Omega 3 types:

Long chain fatty acids (EPA + DHA)

source: fish or algae

Short chain fatty acid (ALA)

source: rapeseed oil / linseed oil





fish oil rapeseed oil













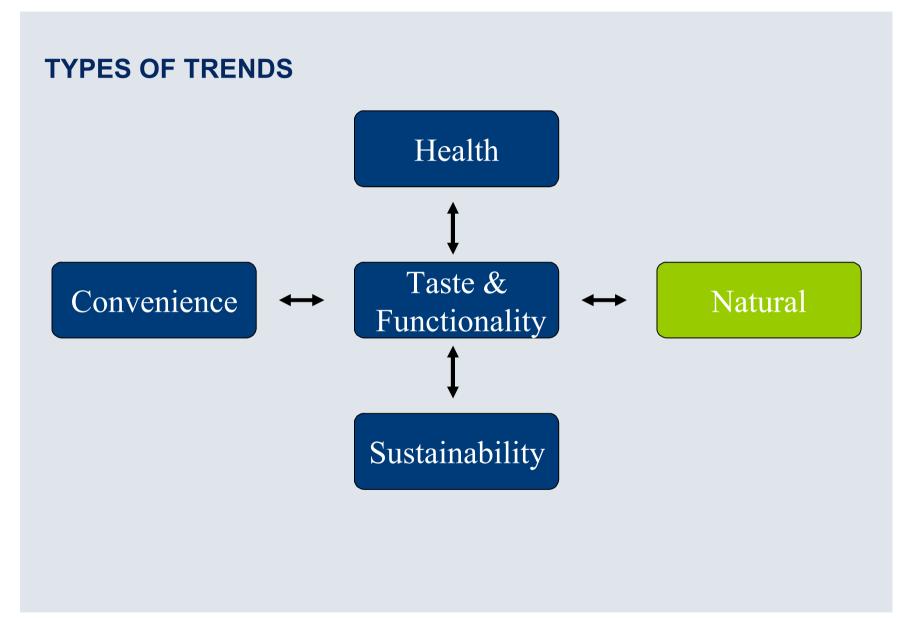


rapeseed oil

linseed oil









- Organic gains interest, but remains rather niche
- Pure natural products become more and more mainstream :
  - Clean 'E-free' products
  - No colorants, no additives, no conservation aids
  - Natural ingredients (lemon juice, sea salt)
  - · No or less technical aids



Natural ingredients

Organic











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- Crop utilisation for biofuels (Source : Oilworld) :
  - Germany:
    - 60% of rapeseed oil utilisation goes to biofuel
  - USA:
    - 40% of domestic utilisation of corn goes to bio-ethanol
    - 20% of domestic utilisation of soybean oil goes to biofuel
  - Brazil:
    - 30% of domestic utilisation of soybean oil goes to biofuel
    - Admixture in Brazil is now 5%, expected to increase to 20% in 9 yrs time



• % of oils used for biofuel

	2007	2008	2009	2010
EU27	26%	28%	32%	34%
Brazil	21%	25%	32%	34%

- Some Questions/Thoughts :
  - Mineral oil is too valuable to burn but ....
  - Will first generation biofuel bring better price stability to the farmer ?
  - Is it ethical to burn food?
- Should we not look faster for second generation biofuels i.e.
  - Energy crops bred in area's not suitable for food
  - Waste

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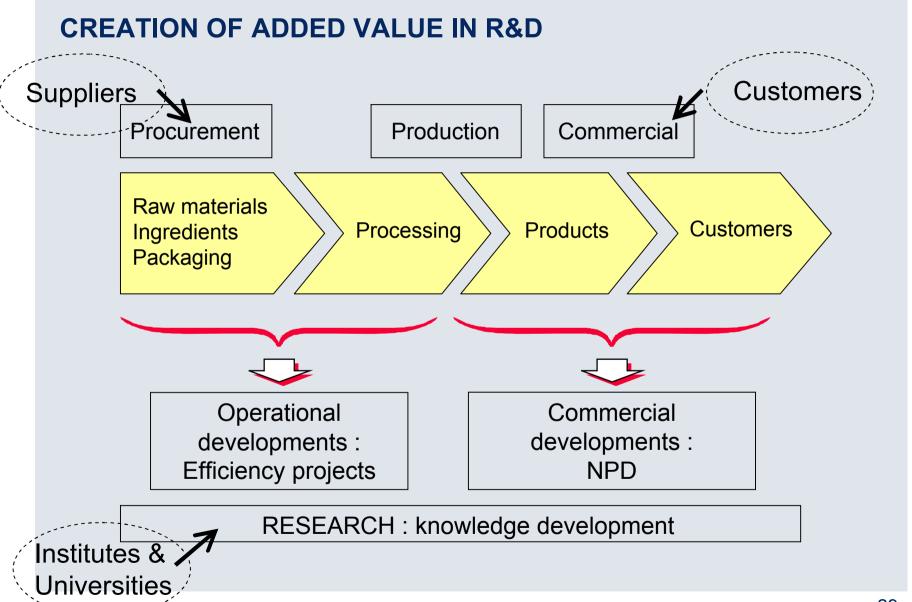
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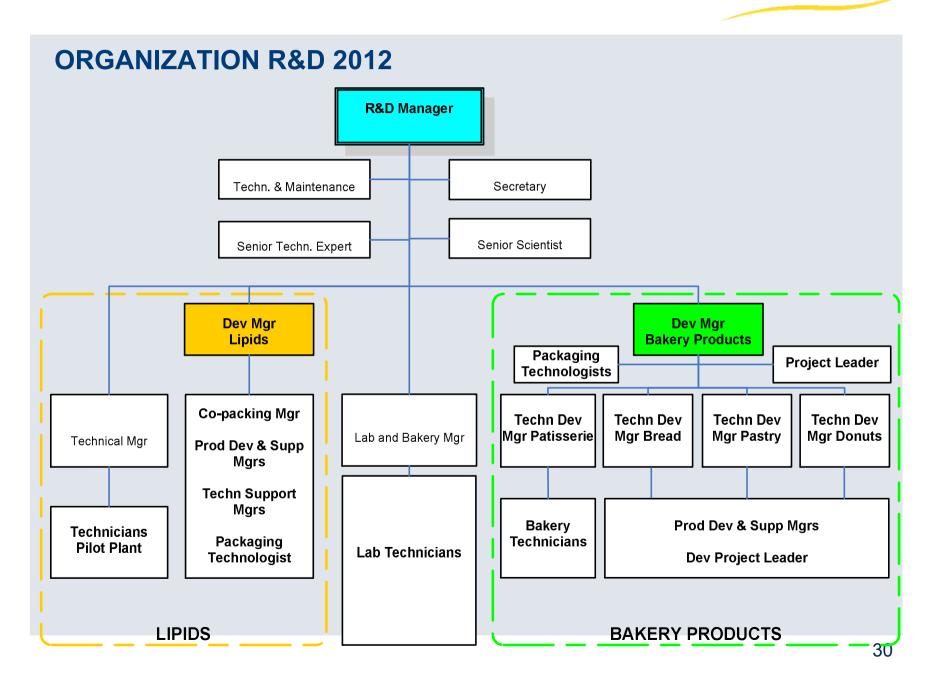
#### **HOW TO COPE WITH THESE CHALLENGES**

- Only possible by means of innovation
- What do we spend on R&D?
  - % on turnover 0,4%
  - % on added value 1,1%
- Number of projects per year :
   Oct. 2010 Oct. 2011 : Total : 1129.
   Lipids 37% ; Bakery Products 63%.
- Total number of people in R&D = 49,
   of which 27 with University degree.











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#### SOME EXAMPLES OF COLLABORATION WITH UNIVERSITIES

2000-2004: Study with Prof. S. Renaud and Dr. Lanzmann

Inserm / University of Bordeaux

Prevention of Atrial Fibrillation recurrences by an

Alpha-Linolenic enriched diet.

2006: Study with Prof. Dr. A. Christophe

**Ghent University Hospital** 

Improvement in the Plasma Omega-3 Index by

use of a Fish Oil-Enriched Spread. Ann. Nutr. Metab. 2008; 53: 23-28.



#### **CASE STUDY: COLLABORATION UGENT - VANDEMOORTELE**

2005 : Research agreement on healthier fats with the "Laboratory of Food Technology and Engineering".

 $\rightarrow$  PhD student (2010).

Effect of acylglycerol composition on the macrostructural and functional properties of bakery fats and margarines.

2011 : IWT innovation mandate (application).

Fat functionality screening: development of a multi-scale methodology.

2012 : Start intensified long-term collaboration.



Creation of a "Knowledge Centre Healthy Fats"
 with Prof. dr. ir. K. Dewettinck,
 Laboratory of Food Technology and Engineering,
 Department of Food Safety and Food Quality, Ghent University, Belgium.



#### Selection criteria:

- Successful cooperation in the past.
- High scientific level:

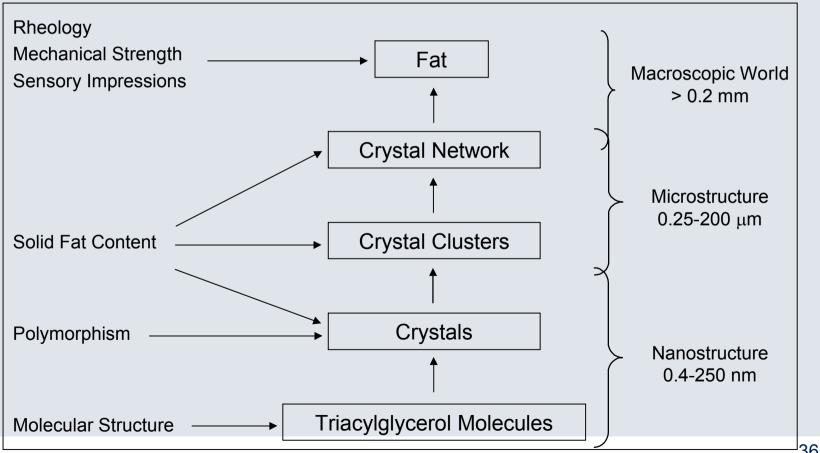
Web of Science search with key words "fat crystallization" – top 4 authors (2000-2011).

Author	Country	Number of publications	H-index (calculated on total amount of publications)
Marangoni, A.G.	Canada	44	27
Dewettinck, K.	Belgium	34	20
Martini, S.	US	22	8
Herrerra, M.L.	Argentina	21	12



General Objective :

Knowledge-based development of healthy fats and fat-rich products by investigating lipid functionality at different length scales:



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- Outputs aimed at:
  - > Fat reduction
  - > Fat reformulations :
    - Lower saturated fatty acids
    - E-free
  - > Improving product performance in applications.



- Practical framework :
  - > Guest professorship to coordinate the centre.
  - ➤ Joint steering and operational committee.
  - ➤ Defining and setting up research projects with Vandemoortele in the front-row seat :
    - National: scholarships (IWT, FWO, Baekelandt), IWT-projects, Flanders Food, bilateral.
    - International : 7th framework EU projects.
    - Knowledge valorisation strategy and IP rights will be defined case-by-case.



## QUESTIONS?